



Distinguishing Between A/C and NON A/C

ACCOUNT CURRENT

A/C Agents receive a statement on the first day of every month. The transactions included on statement are based on Direct Bills Commissions, Past Due Agency Billed Invoices & Current Due Agency Billed Invoices.

1. Direct Bills: Any Consumer Direct Bills or Supplier Direct Bills will appear on this page for any Direct Bill Commissions due. Direct Bill Commissions only appear on the statement once the policy is paid in full.
2. Past Due: All Agency Billed invoices that were not paid from Prior statements.
3. Current Due: All Agency Billed invoices that were processed the month prior to the Statement date (Ex: 8/1 – 8/31 invoice date = 9/15 due date).

Per Producer's Agreement, "Account Current agents are considered **Guaranteed Broker** status with payment due on an Account Current Basis. Monies will be paid by our statement and due by the 15th except as noted below:

- Full net payment is required on policies Fully Earned at inception
- Full net payment is required on risks that require Accelerated Payment to the company. (This primarily pertains to accounts placed with Brokerage markets where the carrier demands advance payment)"

This means that the agent is to pay their entire statement paying all invoices and taking all credits, including return premiums (whether financed or not) and all commissions due to their agency. Atlantic Specialty Lines does not send checks on a per policy basis for Account Currents agent. Also ASL does not issue checks to Finance Companies as long as the agent is setup as account current. It is the agent's responsibility to take the net return credit with their statement payment and refund the finance company or insured directly of the gross return. Also ASL does not issued commission checks for Account Current agents.

If your agency statement "Total Amount Due" is a credit balance on the 1st then around the 5th of every month a check we be issued to your agency. This could include debits, credits and commissions combined in one check.

NON ACCOUNT CURRENT

Non A/C Agents or Invoicing Agents pay on a per invoice / per policy basis. This means that once an invoice is processed, the agent has 10 days from the invoice date or effective date whichever is greater to pay the full net amount due on the invoice.

1. Due date where the invoice date is greater: 5/9 Invoice Date – 5/1 Effective Date = 5/19 Due Date
2. Due date where the effective date is greater: 6/1 Effective Date – 5/9 Invoice Date = 6/10 Due Date

This due date is a set date regardless if the policy is paid in full by the agent or mortgage company. If the policy is being financed and the finance company is funding the policy, the due date does NOT change.

All Return Premiums are handled on a per insured basis. Only for Non Account Current agents will Atlantic Specialty Lines return the NET Cancellation back to the Finance Company. The agent would then only be responsible for returning the unearned commission back to the Finance Company directly. If the policy is not financed then ASL will return the NET return back to your agency. The agent would then add the unearned commission and refund the insured the gross return directly.

Non Account Currents agents do NOT take credits. Checks are issued several times a month for all Return Premiums unless there is a balance due for that policy. At that time, the return would be applied to the balance due.